



# Life Logistics

THE GLOBAL PHARMACEUTICAL LOGISTICS ALLIANCE

BY  RWSOLUTIONS



# THE GLOBAL PHARMACEUTICAL LOGISTICS ALLIANCE



[www.lifelogisticsnetwork.com](http://www.lifelogisticsnetwork.com)



[info@lifelogisticsnetwork.com](mailto:info@lifelogisticsnetwork.com)



[LifeLogisticsNetwork](https://www.facebook.com/LifeLogisticsNetwork)



[LifeLogisticsNetwork](https://www.instagram.com/LifeLogisticsNetwork)



[/company/life-logistics-network](https://www.linkedin.com/company/life-logistics-network)







**NILS WALLE**  
DIRECTOR & CO-FOUNDER

# MESSAGE FROM THE DIRECTOR

## WELCOME TO LIFE LOGISTICS THE GLOBAL PHARMACEUTICAL LOGISTICS ALLIANCE

Dear Pharma Forwarders,

Life Logistics Network is composed of top-class pharmaceutical forwarders from around the world. Our goal is to carefully select and unify the best pharma agents under one network as we focus on finding solutions for the greater number of challenges in the pharmaceutical logistics industry. This industry has specific needs with which only companies with know-how in the business can be trusted. They demand dedicated attention throughout the supply-chain, and our partnership network makes it possible to work with trusted hands from end-to-end.

At Life Logistics, we ensure that only highly qualified, reliable, and efficient logistics companies those who are in accordance with Good Distribution Practices (GDP) will be part of our team in order to maintain the most qualified and secure pharma-logistics community in the world.

As a member of Life Logistics, you will have the opportunity to better compete in the ever-changing market conditions using the resources of our reliable network, a platform that will provide you with ways to improve compliance.

Come and join like-minded forwarders and grow together towards reaching success across the globe in the pharmaceutical logistics industry!

## TABLE OF CONTENTS



**ABOUT THE  
NETWORK**



**BENEFITS**



**NETWORK  
CHARACTERISTICS &  
RATE STRUCTURE**



**NETWORK  
AGREEMENT**



**PAYMENT  
PROTECTION  
GUIDE**



# ABOUT LIFE LOGISTICS NETWORK



Life Logistics is a global alliance for top-class pharmaceutical logistics forwarders. The network was established in order to unite pharmaceutical forwarders under one global network to answer the increasing demands of pharmaceutical companies worldwide.

## LIFE LOGISTICS NETWORK MEMBERS





# LIFE LOGISTICS BENEFITS



## IMMEDIATE GLOBAL NETWORK COVERAGE

Life Logistics Network is represented in multiple parts of the world. Our members have the opportunity to take advantage of this global reach.



## GLOBAL BRANDING & DISTRIBUTION OF AGENCY LIST WORLDWIDE

Life Logistics has continual effort in bringing value to its members through global freight and logistics exhibitions as well as attendance at top Pharma expos. Through Life Logistics Agency List, members are virtually represented everywhere in the world.



# LIFE LOGISTICS BENEFITS



## WORK WITH TRUSTED AND SCREENED MEMBERS

Life Logistics members undergo screening process which focuses primarily on their financial standing, length in operation, pharma experience, number of pharma clients, reputation in the market and sales strength. All members are likewise subjected to standard code of Ethics and Guidelines.



## MEET PARTNERS FACE-TO-FACE

Through Life Logistics annual conferences, members have the opportunity to meet and establish business relationships among their peers in the network.



## PAYMENT SECURITY WITHIN THE NETWORK

At Life Logistics, we make sure that our members are paid for their effort and that all charges due within the organization are paid off on time. To address this issue, we promote the “LIFE-Safe” program as a safety-net for our members:

- ▶ Pool members' fund in a yearly basis.
- ▶ Immediate Payment Security worth 5000USD
- ▶ Payment Security will be increased to 10, 000USD for members with at least 3 years with the network, 20, 000USD for members with at least 5 years in the network.

The insurance coverage is offered to our members upon approval of membership.



# NETWORK CHARACTERISTICS



## SEMI-EXCLUSIVE

- ▶ Exclusive members per territory
- ▶ The network accepts limited members only per territory.



## OPEN & MOTIVATED

- ▶ For pharma forwarders looking for new partners and new opportunity



## SECURE

- ▶ All companies background checked
- ▶ All companies bad debt insured
- ▶ Minimum of 3 years track record



## QUALIFICATIONS

- ▶ BPL Classified
- ▶ Proof of Handling at least 5 active pharma accounts
- ▶ Commitment to support the group with their business
- ▶ Cool chain capabilities
- ▶ Stock of cool boxes and temperature monitoring
- ▶ GMP Certified

## COUNTRY STATION FEE:

USD 2500 Per HQ (Annual)

## SECURITY FEE:

USD 500 Per Legal Entity (Annual)

## TOTAL MEMBERSHIP FEE PER HQ:

USD 3000

## BANK CHARGE:

USD 25 Per Transaction

# RATE STRUCTURE

For further information,  
please contact:  
[info@lifelogisticsnetwork.com](mailto:info@lifelogisticsnetwork.com)





# PAYMENT PROTECTION GUIDE

LIFE LOGISTICS SECURITY FUND IS GOVERNED BY THE FOLLOWING GUIDELINES:

1. Prior to transacting with Life Logistics members, please verify from the network agency list that your partners are in good standing.
2. Send pre-alerts (HAWB, MAWB, and Billing) within 14 days of shipment.
3. Agent to submit statement of account (AR/AP) within the first 10 days of each month.
4. Members must be updated with membership payables.
5. Agent must pass the screening process of Life Logistics Network.
6. Agents must file a late payment report within 45 days after the payment due date with 14 days allowance from the due date. Then, claim report can be filled within 30 days after the due date.
7. Only Life Logistics members are eligible for security claims. Expired member status is not entitled to submit claims to the Life Logistics Network.
8. The Life Logistics security blanket covers for invoices within a maximum of 45 days before the claim date Life Logistics does not provide coverage for shipments with payment terms of more than 30 days.
9. Immediate dispute protection is covered to USD 5,000 per member, and will increase to USD 10,000 once you are 3 years with the network with a self participation of 10% claimed amount.
10. The lower coverage of two transacting agents is considered for claiming purposes.
11. The Life Logistics payment security will only cover up to 50% of the claim amount, if the claiming agent is part of other freight forwarding networks and 0% if both parties (claiming agent and other party) involved are both members of same network outside Life Logistics Network.
12. The Life Logistics Security Coverage is limited to pharmaceutical cargo and specifically not covering dangerous goods, perishable cargo, personal effect and collect cargo beyond USD 2,000. In addition, security coverage is not provided for non-conformance with service levels, shippers/consignees connected with internet mail services such as e-Bay, lost or damaged cargo, invoices covered by a Life Logistics member's Errors and Omissions Insurance or other insurance coverage, 3rd party damages, currency exchange fluctuations, goodwill payments, illegal transactions, legal fees or interests.
13. Any single transaction/invoice beyond USD 10,000 is not eligible for claim.
14. Security coverage is only granted to members that have attended latest conferences. Life Logistics reserves the right to refuse any claims from members who have not attended the last conference.
15. Only invoices relating to the offices/cities that are registered will be eligible to participate in this fund i.e. if a company only registers its Hong Kong office but has several other offices in China, only invoices covering freight originating from/destined to their Hong Kong office will be considered as eligible.
16. Life Logistics does not cover for disputes caused by service errors.
17. Life Logistics only covers for freight charges.
18. Life Logistics reserves the right to update the above terms at any time.
19. For payment issues that have been resolved, the payee will undergo a 60-day probationary period, for purpose of payment monitoring. The Life Logistics Management has the right to downgrade payment status of members with payment issues. This is to ensure that the entire Life Logistics is kept safe.
20. Life Logistics is not in charge for the collection/collecting of the payment between the agents. This is solely the responsibility of the parties involved.
21. Life Logistics does not recommend to provide more credit than the security coverage provided and that any amount beyond is at their own risk.
22. Lost Pre-alerts: It is important to always check if your agent has received your pre-alert, therefore please ask receiving party to acknowledge receipt of your pre-alert. If you have not received an acknowledgement email prior to arrival of shipment, please call your agent to do so. Claims associated with shipments with no timely acknowledgement of the shipment prior to arrival of shipment are invalid.
23. Claims do not cover for demurrage, detention, storage charges, or costs associated to abandoned shipments.





# NETWORK AGREEMENT

LIFE LOGISTICS MEMBERS MAINTAIN A PROFESSIONAL WORKING RELATIONSHIP AMONGST EACH OTHER BY ADHERING TO THE NETWORK ETHICS AND GUIDE.

- ▶ To pay all monies due to members in a timely manner (the network recommends 30 days upon invoice date, unless otherwise agreed upon). The network suggests to formalize credit amongst agents prior to any shipments in form of writing.
- ▶ To be active in sales endeavors for mutual growth.
- ▶ To attend annual conferences of the alliance to ensure activeness of members within the organization.
- ▶ To respect other members' existing customer bases and refrain from back selling.
- ▶ To reflect the true cost of all rates quoted from the Life Logistics Member to Life Logistics Member for common markup and profit sharing, should the cost change (even during shipment) the Life Logistics agent partner/s must update accordingly. Overcharging is considered unethical practices.
- ▶ It is the position of the network at this point that supplier receipts presentation from origin agents must be agreed upon in advance, otherwise the origin agent will not need to present supplier receipts. The network will reconsider issuing a policy of supplier cost transparency upon which in future nominating agents should be able to demand for it, but at this point unfortunately we are not in the position to impose. It is an important point to support the needs of the nominating agents, and we will take this up internally if it can be practically implemented. To provide bona fide sales leads when possible.
- ▶ To be properly staffed for the highest level of service.
- ▶ To operate in accordance with all stated shipping advice.
- ▶ To promptly respond to all communications (standard: within 24 hours)
- ▶ To quote rates in full detail in a timely manner.
- ▶ To share freight profits 50/50, unless otherwise agreed upon in writing.
- ▶ To seek the of Life Logistics administration for dispute resolution. Send all the details to:

**[info@lifelogisticsnetwork.com](mailto:info@lifelogisticsnetwork.com)**



# THE GLOBAL PHARMACEUTICAL LOGISTICS ALLIANCE



## Life Logistics

THE GLOBAL PHARMACEUTICAL LOGISTICS ALLIANCE

BY  **RWSOLUTIONS**

**Address:** Unit 2410, 24/F., Fortis Tower, 77-79 Gloucester Road, Wanchai, Hong Kong

**Email:** [info@lifelogisticsnetwork.com](mailto:info@lifelogisticsnetwork.com)

**Facebook:** [www.facebook.com/lifelogisticsnetwork](https://www.facebook.com/lifelogisticsnetwork)

**Instagram:** [www.instagram.com/lifelogisticsnetwork](https://www.instagram.com/lifelogisticsnetwork)

**WhatsApp:** +63 966 375 0405

**Website:** [www.lifelogisticsnetwork.com](http://www.lifelogisticsnetwork.com)